

# JAN SONNTAG

Jan.Sonntag@Sciencespo.fr · Sciences Po, 28 Rue des Saints-Pères, 75007 Paris

## EDUCATION

- 2016 – 2019  
(expected) **Sciences Po – Department of Economics**  
*PhD-candidate (Advisor: Pr. Emeric Henry)*
- Social norms and economic behavior in the lab and in the field
  - Firm behavior in the production network
- 2012 – 2014 **Ecole Polytechnique, Sciences Po, ENSAE**  
*Master of Economics and Public Policy, Master of Economics*
- Master thesis on experimental economics
  - Scholarship for academic excellence from the German Academic Exchange Service (DAAD)
  - Scholarship for academic excellence from the German National Academic Foundation
- 2011 – 2012 **Massachusetts Institute of Technology (MIT)**  
Exchange Year, Concentration in Economics
- 2009 – 2012 **Institut d'Etudes Politiques de Paris (Sciences Po)**  
*Bachelor de Sciences Po (cum laude)*

## SELECTED EXPERIENCE

- 2014 – 2016  
(on leave of absence) **The Boston Consulting Group**  
*Associate (9/2014-3/2016), Consultant (4/2016-present)*
- Conducted consulting projects in manufacturing, insurance and consumer goods industries
  - Developed functional expertise in pricing and sales force efficiency, lean processes, HR reorg
  - Responsibilities include developing recommendations for clients, modeling and data analysis, conducting client workshops, preparing and participating in senior stakeholder meetings
- 2013 **OECD – Organization for Economic Cooperation and Development**  
*Trainee, Directorate for Employment, Labour and Social Affairs (4 months)*
- Provided research assistance for major publications on income inequality and benefit reciprocity using and survey data such as ELFS, SILC and SES
  - Wrote 40 page research report on the reaction of social safety nets to the Great Recession in Germany using the German Socioeconomic Panel (SOEP)
- 2012 **The Boston Consulting Group**  
*Visiting Associate (3 months)*
- 2008-2009 **Solar Energy for Western Africa (SEWA Burkina Faso)**  
*Volunteer project manager based in Ouagadougou, Burkina Faso (1 year)*

## RESEARCH

- Henry, Emeric and Jan Sonntag (2017), "Measuring image concern"  
(R&R Journal of Economic Behavior and Organization)
- Boehm, Johannes and Jan Sonntag (2017), "Vertical foreclosure in the global production networks"  
(work in progress)
- Sonntag, Jan (2017), "Social norms and the prevalence of hate-speech: evidence from Facebook"  
(work in progress)

## TEACHING EXPERIENCE

2017, 2016	<b>Sciences Po Paris</b> <i>TA: Policy Analysis &amp; Evaluation (graduate level introductory econometrics)</i>
2017	<b>Sciences Po Paris</b> <i>TA: Behavioral economics and applications to policy (graduate level)</i>
2015	<b>University of Bayreuth</b> <i>Social Policy Research &amp; Evaluation: From Theory to Results (jointly with Arno Engel)</i>

## LANGUAGES & SKILLS

Languages	German (native) English (fluent, TOEFL 112/120) French (fluent)
Statistics & Programming	Stata (proficient) Python (intermediate) Matlab (basic skills) R (basic skills) Julia (basic skills)
Other IT	MS Office (proficient) VBA (intermediate) LaTeX (intermediate) Alteryx (intermediate) Tableau (intermediate)

## LEADERSHIP

2008-2017	<b>Solar Energy for Western Africa (SEWA Germany)</b> <i>Member of the board (2009-2017), President of the board (2011-2016)</i>
2012	<b>MIT Global Startup Workshop 2012</b> <i>Member of the organizing committee</i>